



Eastern Shore

LAND CONSERVANCY

Investment Advisory Services
Request for Initial Indication of Interest
July 2025

About Eastern Shore Land Conservancy

We are a nonprofit charitable organization with a mission to conserve, steward, and advocate for the unique rural landscape of Maryland's Eastern Shore.

Since its founding in 1990, amid widespread concern that unchecked development was threatening important wildlife habitat and prime farmland, Eastern Shore Land Conservancy (ESLC) has permanently protected approximately 65,000 acres of farms and forest and provided new public access to parks, hiking trails, urban gardens, and the Chesapeake Bay. As part of its mission, ESLC advocates policies that promote conservation, benefit natural resources, and sustain the region's character. This includes pioneering innovative land protection programs to help farms stay viable, assist younger farmers in becoming landowners, and helping landowners and communities to discover, evaluate, and implement the land preservation options.

Our Mission:

Conserve, steward, and advocate for the unique rural landscape of the Eastern Shore.

Our Vision:

The Eastern Shore is forever a special place of diverse and abundant natural resources and thriving rural communities.

Our Values:

COURAGE: Shape our region's future with bold and innovative conservation strategies.

EXCELLENCE: Advance our work with the highest standards of thoughtfulness, thoroughness, and credibility.

SERVICE: Be a solutions-oriented, non-partisan, and science-based partner for our community.

CONNECTION: Strengthen the bonds among people, land, water, and wildlife.

FIDELITY: Ensure our accountability through transparent and ethical practices.

Purpose

ESLC requests initial indications of interest from qualified, experienced organizations with a proven track record in managing investments and endowments for non-profit organizations. Please refer to our most recent Form 990 (see link at the bottom of our homepage at www.eslc.org) for preliminary information. Based on preliminary indications of interest, we will determine from whom we will request further information.

ESLC reserves the right to reject any or all indications of interest.

Initial indication of interest

The initial indication of interest should be no more than two pages, articulating the respondent's qualifications to be considered. Submissions of more than two pages will be viewed unfavorably. Please send your initial indication of interest, by close of business August 15, 2025, to Lauren Halterman, Director of Finance and Operations, at lhalterman@eslc.org.